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Subject: J.C. Williams Group National Retail Bulletin - June 2015 U.S. Sales
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The J.C. Williams Group National Retail Bulletin containing advanced U.S. retail sales figures for the month of **June 2015** can be accessed on our website. Please click [here](#) to read or download a printable version of the J.C. Williams Group National Retail Bulletin. Feel free to pass it along to your colleagues and trusted retail advisors.

WHAT'S NEW AT J.C. WILLIAMS GROUP

Are Outlets a New Revenue Stream or Brand Suicide?

Outlet malls continue to pop up all over the U.S. and Canada. But the question remains, how many off-price outlet centers can we build before featured brands are tarnished? Click [here](#) to read our blog.

Restoration Hardware Finds Success in Defying the Status Quo

While many large retailers continue to open smaller stores, Restoration Hardware has taken a contrary approach. Solid earnings and sales growth suggest that they have found great success with this strategy. Click [here](#) to read our blog.

Store 2015 Review

Once again, the J.C. Williams Group team attended the Retail Council of Canada's STORE 2015 Conference. With a record attendance including the who's who of Canadian retail, this annual event was undoubtedly the most important retail conference in Canada this year. STORE 2015 provided once again an outstanding opportunity for retailers and vendors to meet and discuss pressing issues. Click [here](#) to read our blog with a few key takeaways from the event.

ICSC: Best Practices in Shopping Centres

John Williams, Senior Partner at J.C. Williams Group contributed to ICSC's recently published book "Best Practices in Shopping Centres."— a compilation of articles written by industry experts who impart their professional knowledge along with tried-and-true methods for conducting business in their various professions or roles within the retail real estate industry. Click [here](#) to learn more or to order this book.

J.C. WILLIAMS GROUP IN THE NEWS

CanCulture: [Canada welcomes another international retailer: COS](#), June 30, 2015

Montreal Gazette: [Simons reaches out across Canada with \\$200-million expansion plan](#), June 20, 2015

Financial Post: [Online mattress retailers look to free consumers from high prices, 'gimmicky' sales pitches](#), June 19, 2015

Financial Post: [Joe Fresh gains second toehold in Asia with Philippines expansion in 2016](#), June 18, 2015

Financial Post: [As Hudson's Bay Co. takes on Germany, it can learn from Wal-Mart's 'disaster'](#), June 15, 2015

CBC News: [Blacks closes, recalls problems & carry-on consistency: BUSINESS WEEK WRAP](#), June 14, 2015

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J.C. Williams Group's Mission: We help clients enhance their performance and delight their customers.

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